The Headlines

JDM Member Wins Nobel: Danny Kahneman, a long time JDM member, won the Nobel prize in Economics. Danny Kahneman and Amos Tversky also won the 2003 Grawemeyer Award in Psychology given by the University of Louisville.

Election Results: Eric Johnson is our new President-elect and Rami Zwick has been elected to a three year term on the Board of Directors. Many thanks to our retiring Past President, David Budescu, and retiring Board Member, Reid Hastie.

Editor Changes: My three year term as Editor of this Newsletter is done, and a new editor is taking over for the next 3. This is my last issue. It has been a privilege to be the Editor. The membership has been very supportive, sending me a great deal of material and I owe one and all big thanks. Please continue to send material to the new Editor, Warren Thorngate (warrent@ccs.carleton.ca). Many thanks. -Steve-

Want to Run JDM? As every past Secretary/Treasurer knows, that person is the one who actually runs JDM. The Society would die without a Secretary/Treasurer. Sandy Schneider’s 3 year term is up and we need a new person. The Board, at our recent meeting, made the job much more attractive. See the note from the President on page 3 for details.

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SUBMISSION DEADLINE FOR THE NEXT (March) JDM NEWSLETTER: February 28, 2003
The JDM Newsletter, published four times a year (March, June, September, and December), welcomes submissions from individuals and groups. However, we do not publish substantive papers. Book reviews will be published. If you are interested in reviewing books and related materials, please write to or email the editor.

There are few ground rules for submissions. The best way to send your contribution is via EMAIL or a 3.5" diskette. Send an IBM-compatible text file or word-processed document up to versions WordPerfect 10 or Word 2000. If you must send hard copy (e.g., if you are using special graphics or do not have computer access), the copy should be typed single-spaced on white 8½ by 11 paper. Please mail flat -- do not fold.

Subscriptions: Subscriptions are available on a calendar year basis only with society membership. Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Sandra Schneider.

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is $100 per page ($50 per 1/2 page). Contact Warren Thorngate for details. Alternatively, you can use:

Mailing Labels: Some readers may wish to send reprint lists or other material to people listed in the directory. The current charge is $125 for a set of labels. A diskette of the database is available for one-time use. The charge is $50 for commercial use, $25 for nonprofit use. Contact Sandra Schneider for details.

Address Corrections: Please keep your mailing and/or email address current. We often have no way of knowing if you are not receiving the newsletter. Address changes or corrections should be sent to Sandra Schneider. Reports of problems in receiving or opening the pdf file should be sent to the editor.
An Important, Not to Say Desperate, Message From Your New President

The Society needs one half of a Secretary-Treasurer. You seem like a good person for the job. Yes, you! Don’t go away yet!!

Sandy Schneider has done a great job for us as Secretary-Treasurer, but she needs to relinquish some of her responsibilities now. So, we need your help.

In George Loewenstein’s talk at JDM, he proposed that decision making is affected mostly by automatic and affective influences, so first, engage in your favorite source of relaxation or arousal for a while, and then think about how nice it would be to be Secretary-Treasurer.

For those who insist on deliberative judgment instead, here are…

Seven good reasons why you want to be Secretary-Treasurer

1. It’s easy now! The Board decided to split the Secretary-Treasurer job in two. Sandy will assume the new position of Conference Manager, in charge of logistics for the annual conference. (Thank you, Sandy!) The new Secretary-Treasurer will do the other stuff, like keeping track of our money and our members.

2. Membership in an elite group of the best people. Well, OK, but you do get to be a member of the Executive Board, so you have an important role in leading the Society, beyond the specific Secretary-Treasurer tasks.

3. Control of patronage jobs. The Board approved a $5,000 annual budget for hiring an assistant, a CPA at tax time, whatever. Your new president learned the principles of practical governance during a long residence in the City of Chicago, and thus will not blink at your hiring your spouse or your brother or someone you think could do you a favor later. Alternatively, several Board members know competent assistants who might be interested.

4. A stepping stone to the presidency. If you have no interest in being JDM president, you can skip to reason 5.

5. Extrinsic motivation. You don’t get paid in money, but you earn the recognition and gratitude of all your fellow JDMers.

6. Intrinsic motivation. You will enjoy the pleasure of knowing that you have helped the Society thrive.

7. The alternative. Without a Secretary-Treasurer, your President may start to think very creatively about what to do with the $15,000 or so in the treasury, e.g., supporting a personal interest of his in Brazilian decision making.

So, please send me an e-mail at joshk@uchicago.edu to tell me that you might be interested in being JDM Secretary-Treasurer. Then we can talk about it further.
The President’s Column

A Challenge from Daniel Ellsberg

There was a general buzz of satisfaction at this year’s JDM Conference. We seem to feel pretty good about the quality of the work people in our field are doing and how interesting it is. At the same time, we were presented with several important challenges by, among others, Daniel Ellsberg, our keynote speaker, George Loewenstein, our outgoing president, and Bill Gates, the producer of PowerPoint®. I'd like to comment on a challenge posed by Daniel Ellsberg. I may address the others in future columns.

Everyone was pleased to have Daniel Ellsberg as our featured speaker, and I’d like to congratulate the program committee for their creative and ambitious choice and for their success in bringing him to us. Not everyone was satisfied by the talk itself; many people expected Ellsberg to focus more on his role in the history of our field and less on his role in U.S. political history and his views of current events. There was, though, one thread in Ellsberg’s remarks that linked the two and that I thought provided an interesting challenge for us JDM folks: What do we in the JDM field have to say about life-or-death, even survival-or-annihilation, decisions made time after time by those in power?

Ellsberg mentioned a few puzzles for us: Why did the Kennedy cabinet approve actions that they believed would significantly increase the chance of nuclear war? Why did Lyndon Johnson and Richard Nixon continue to escalate the Vietnam War while believing the effort would fail? Ellsberg related such questions to his current concerns about the prospect of war with Iraq, but each of us can form associations to many similar questions. Most of us in the audience were not convinced by the explanation Ellsberg offered, namely that decision makers risk possible big losses to avoid the certainty of a modest loss in prestige or respect.

What better ideas would we like to contribute? Ellsberg implied we ought to have studied such decisions, and that we ought to be able to shed some light on them. Certainly, we JDMers have studied lots of phenomena that should be relevant, from risky choice to negotiations. But, with just a few exceptions, we seem to have more to say about how people choose candy bars and apartments and make judgments about the sizes of cities than we have to say about the kinds of really big decisions Ellsberg was talking about.

I’m guessing a lot of people in the audience at JDM dismissed Ellsberg’s complaint as a rhetorical flourish, aimed at somehow tying his political comments to the putative academic topic of the talk. Nevertheless, there is the residue of a real question. Why haven’t we had more to say about big decisions?

It’s easy to think of why this is not a reasonable question. For one thing, most of us don’t study any particular domain of decisions. We study risk perception or intertemporal choice or multiattribute tradeoffs or judgments of confidence, not decisions about real estate or marriage, or the judgments of car drivers or literary critics. So, naturally, few of us specifically study decisions by political leaders or the reactions of the people they lead. Plus, we tend to do laboratory studies and a few carefully controlled field studies, so how can we study JFK or LBJ,
much less George W.? Furthermore, political decisions are not just a series of individual judgments made by individuals, but a dynamic process in a complex, multi-person system. Mostly, we don’t study that—too complicated. In short, we can say that this is just not what we do, and, besides, we don’t think we can do it.

In the end, though, I did not find a sum total of justifications that were enough to dismiss the question: Why don’t we as a field have more to say about big decisions that affect the lives of thousands, even millions, of people? Ellsberg asked about decisions to risk or to sacrifice the lives of other people (e.g., in war) and the willingness of people to comply. But also, what about judgments and decisions that underlie the spread of famine and disease, acts of heroism, complicity in genocide, reconciliation, fanaticism, community, ethnic hatred, misogyny, philanthropy…

Maybe it’s some aftereffect of coming of age in the Sixties, but it does not seem silly to me to ask why we aren’t more involved in such big issues. I’m sure you can think of a few people in our field who have contributed to discourse on big issues like these. And I bet most of us would think of the same few names. What about the rest of us? Collectively, we have learned many things about judgment and decision making that are new and important and relevant to big issues. Suppose there were a one-in-a-thousand chance that we could use our expertise to reduce the chance of one famine or one war or one epidemic or one environmental catastrophe by one percent. That would still be an expected value of many lives saved and improved.

We’re researchers, not policy makers, and saving the world is never going to be our main occupation. Nevertheless, we could allocate more of our attention and thought to the kinds of decisions and judgments that Ellsberg asked about: decisions and judgments that really matter a lot. Making a difference in matters as big as war and peace is a long shot, but the stakes make the gamble worth considering. If Kofi Annan or Jimmy Carter called you and asked you if you knew anything at all that might possibly help them with anything they were working on—would you have to say, “No, nothing.”? I don’t think so. In fact, we should give them a call.

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**Student Poster Winners**

There were 43 student posters at this year’s JDM meeting. This year's winners were:

**1st place** ($100): Liat Hadar (Ben Gurion University), Supervisor & Co-author: Ilan Fischer, Title: Perception, processing, and de-biasing of vague probabilities.

**2nd place** honorable mention ($50): Bonnie Sonnenschein (CSBN, Concordia University, Montreal) Supervisor & Co-author: Peter Shizgal, Title: Tests of the peak-and-end model of retrospective evaluation in laboratory rats responding for brain stimulation.

**3rd place** honorable mention ($50): Candy Fong (Hong Kong University of Science & Technology), Supervisor & Co-author: Dilip Soman, Title: Something more than reciprocity: Relationship accounting.

The Society owes a big thanks to the committee members: J.D. Jasper, Committee Chair, David Rettinger, Mike Young, Robyn LeBoeuf, Julia Pounds, Ric Johnson, Andrew Parker, Lisa Scherer, Rob Hamm, Kent Norman, Brian Zikmund-Fisher, Jerel Slaughter, Craig MacKenzie, Marlys Lipe, Lisa Ordonez, Alan Schwartz, Gary McClelland, Harvey Langholtz, and Mike Doherty.
2002 JDM Program Committee Report

Committee Members:
Marlys Lipe (through 2002)
Rami Zwick, chair (through 2003)
Julie Irwin (through 2004)
Craig Fox (through 2005)
Sandy Schneider (SJDM Secretary/Treasurer)

Submissions:

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We accepted 60 papers, providing a 51% (=60/117) acceptance rate. We also accepted 4 symposia, a 50% acceptance rate. Last year we had exactly the same acceptance rate. In 2000 57% of paper submissions were accepted and 30% were accepted in 1999. All posters were accepted and another 31 rejected papers were converted to posters. Overall we have 109 posters. This compares to 114/96/117 posters in 2001/2000/1999. 44 posters were eligible for the students’ poster award.

Procedures:
Submissions were made through our website. All paper and symposia submissions were reviewed by Fox, Lipe, Zwick, and Irwin. We rated the papers using a 9-point quality scale and we rated symposia on two 9-point scales for quality and cohesiveness. Quality ratings were standardized and papers were ranked based on these standardized ratings. The same procedure was used for symposia. We then accepted papers and symposia in the order ranked and equated the acceptance rate on papers and symposia.

Committee Responsibilities:
Craig Fox, as the first-year member, was in charge of posters. He reviewed poster submissions for appropriateness and for multiple submissions by a first author. He grouped posters into two sessions and organized posters by topic within the sessions. Rami notified poster presenters of acceptance and session assignments and answered their questions. He also identified posters eligible for the student poster award and provided this information to the student poster award committee.

Julie Irwin, as the second-year member, was in charge of identifying and inviting the guest speaker (Ellsberg).

Rami Zwick, as the third-year member, was chair of the committee. This involves coordinating the review process, notifying authors of papers and symposia about acceptances and rejections, placing papers into sessions, selecting chairs and putting together the program. In addition, the program chair responded to general program inquiries.
Marlys Lipe, as the past-chair, provided advice and assistance to the current chair (including a copy of this report that the chair stole and updated to fit the current data).

Sandy Schneider, as Secretary/Treasurer, is responsible for all logistics related to the hotel and conference’s registration. She also handled the printing of the program.

Other issues:

1. We have squeezed as many papers as possible for the time allocated. The allocation was dictated by the hotel constraint. Talks were 20 minutes including Q/A and this didn’t seem to be a big problem. Also, ending the conference at 4PM worked well with late sessions well attended.

2. We brought with us 4 projectors to be used during the sessions. This worked well, with no major breakdowns, safety issues or transition time between talks. I have asked three students of mine to track the projectors after the sessions and the hotel AV department was willing to store the projectors over night. Do we want to continue this procedure?

3. The web submission worked very well. The only “complaint” I received was with regard to including scientific characters and equations in the abstract, text that the current system cannot handle.

4. Dan Ariely is joining the program committee.

Web Sites

*If you know of any sites that would be of interest, please send them to the editor.*

**Center for Decision Research**

**Publications via the Web:** [www.chicagocdr.org](http://www.chicagocdr.org)

The Center for Decision Research at the University of Chicago has a new website, which includes access to nearly all publications and working papers authored by current members (Ayelet Fishbach, Uri Gzeezy, Linda Ginzel, William Goldstein, Reid Hastie, Christopher Hsee, Joshua Klayman, France Leclerc, Ann McGill, Tanya Menon, Ginger Pennington, Suresh Ramanathan, Yuval Rottenstreich, Richard Thaler, Stijn van Osselaer, Bernd Wittenbrink, and George Wu) and also work done at the CDR by an illustrious array of past members and visitors over the past 30 years.

You can now search CDR papers by date, author, title or journal, and you can make instant, online requests for electronic copies. You’ll also find other information on our site about the CDR and about our faculty, students, and alumni. Check it out at [www.chicagocdr.org](http://www.chicagocdr.org)
**Good News**

The head of OSTP (Office of Science and Technology Policy) has actually appointed social scientists to top positions! One associate director, Kathie Olson, is a behavioral scientist, one of only three non-physicists EVER appointed to be as an associate director in the entire history of OSTP. The head of OSTP has convened stated that he considers social science to be of great importance, and he has communicated this personally to the Executive Director of the Federation. This really is unprecedented, because OSTP has always been an exclusive club of “hard” scientists.

Second, four days after meeting with the Federation members, Kathie Olson agreed to appoint behavioral scientists to the committee which is replacing the disbanded NHRPAC, the committee previously charged with drawing up human and animal protections for the nation’s IRBs. This is a huge breakthrough, because such committees have previously been staffed by biomedical types, whose rules are grossly inappropriate for the type of human subjects research J/DM folks do.

Third, it is the universal opinion that OERI (Office of Educational Research and Improvement), which funds a huge amount of educational research, is vastly more research-oriented and less faddish than in prior administrations. J/DM member Valerie Reyna is a deputy director of OERI. The head is an actual psychologist!

Fourth, about two weeks ago the House Committee on Science sent to the President a budget which will have the effect of doubling the NSF budget in five years. This proposed doubling is predicated on the assumption that this year’s increase will be matched in the subsequent four budget cycles. The NSF directorate which houses all of the social science research (SBE) received a bigger increase than any of the other directorates, but this statistic is somewhat misleading, because most of SBE’s increase went to the division (SRS) which does the statistical analyses on the nation’s scientific indicators.

Fifth, Phil Rubin, the Director of the Division of Behavioral and Cognitive Sciences (BCS), spoke to the Federation last Saturday. He mentioned a priority area called “Human and Social Dynamics,” whose funding starts in Fiscal Year 2003, and is slated to continue until 2008. One major topic within this priority area is “Decision Making and Risk,” which ought to be hugely attractive to J/DM members. I would recommend to J/DM members that they regularly surf the BCS website. I already have some preliminary information on this priority area which I’d be willing and able to put in the newsletter.

Sixth, Michael Stefanek of the National Cancer Institute (NCI) presented to the Federation an overview of his division, which is Basic Biobehavioral Research Branch of the Behavioral Research Program in the Division of Cancer Control and Population Sciences. NCI has a LOT of money, and Dr. Stefanek is eager to spend some of it on decision making in applied settings, such as treatment decisions and palliative care vs. aggressive care decisions. He said that he is willing to fund research on basic psychological decision processes. His branch has also funded a significant amount of work in risk communication.

Seventh, Dr. Paul Schnur of NIDA (the drug and alcohol folks) spoke to the Federation about his willingness to fund research on such topics as adolescent decision making and self-regulation.
Eighth, Bush appointed a social scientist to the National Science Board (NSB), the oversight committee of NSF. In 1995, for example, only one of 24 NSB members was a social scientist (an economist). Having a social scientist at the table should help prevent some really parochial decisions which would be detrimental to the SBE directorate.

Potentially Extremely Bad News

Kevin Kelly is the former chief of staff for Senator Mikulski (D-MD). He eventually joined a lobbying firm which was hired by “The Board on Human Sciences,” which is a division of NASULGC, which is the National Association of Universities and Land Grant Colleges. The Board is actually a consortium of Colleges of Human Ecology and their ilk. Home economics departments metamorphosed into departments of human ecology some time ago. Such departments traditionally got much of their research funding from the Department of Agriculture, but these folks spotted a way to get some money from NSF. Many if not all Colleges of Human Ecology have a child development department, so “The Board on Human Sciences” decided to influence the NSF Children’s Research Initiative. They hired the lobbying firm at which Kelly worked, and the firm was successful in getting language written into the appropriation bill which “carved out” $5 million from the SBE budget for this purpose. Division Director Rubin told me that he is going to have to come up with this $5 million from his division. This means that he will have to cut other programs, and psychological programs are likely to get hit very hard. In fact, ELIMINATING one program is a possibility, due to the magnitude of the $5 million carve-out. What is particularly alarming is that “The Board on Human Sciences” is trying to get larger carve-outs in subsequent years. The effect may be catastrophic to such programs as Social Psychology, which is in the BCS division, and which funds some J/DM researchers. The social science research community is unaware of this situation. Therefore I will ask Federation Executive Director Barb Wanchisen to organize some resistance to this stunt.

*Ed Note:* Hal, who has been doing a great job for the Society as our representative to the Federation, was reappointed to that position by the Board and has kindly accepted to continue.

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**Recent JDM Dissertations**

*Please send the Editor information on recently completed dissertations in the decision making area to be included in this continuing column for informing JDM members about the work of new researchers.*

**Lisa Epstein Kainan’s** dissertation: “Conceptions and Misconceptions of Randomness Among Children and Adults” was announced in the March issue, but it is now available on line at [http://www.geocities.com/zeevkai/lisa_kainan_diss.html](http://www.geocities.com/zeevkai/lisa_kainan_diss.html).
JDM Members Have Been Busy

Many of our fellow members have recently received honors or published books or other items that you might be interested in taking a look at, but may well not be aware of. So here are some. Please send the Editor more for the next newsletter. (The order listed is random.)


Shih-Kung Lai has a recent paper published in an electronic journal called Planning and Markets ([http://www-pam.usc.edu](http://www-pam.usc.edu)). The title of the paper is "Information Structures Exploration as Planning for A Unitary Organization", in which he applied Savage's and Marschak's notions on decision making to explain axiomatically how information structures should be explored in a planning situation.

Robyn Dawes was elected to The European Academy of Sciences.

J. Scott Armstrong and Kesten Green both published papers in a recent issue of the International Journal of Forecasting 18(3) dealing with the question is there any evidence that game theory is a superior method for predicting the outcomes of strategies. Scott’s paper is available full text from his web site [http://www.jscottarmstrong.com](http://www.jscottarmstrong.com) under current projects.

Ulf-Dietrich Reips and Jochen Musch edited a special issue in the journal "Experimental Psychology" on internet-based psychological experimenting. The special issue contains these research articles:
  - Gerd Bohner, Unna N. Danner, Frank Siebler, Gary B. Samson Rape Myth Acceptance and Judgments of Vulnerability to Sexual Assault: An Internet Experiment.
  - Jan Eichstaedt Measuring Differences in Preactivation on the Internet: The Content Category Superiority Effect.
  - Matthias Nückles, Rainer Bromme Internet Experts' Planning of Explanations for Laypersons: A Web Experimental Approach in the Internet Domain.
  - Rüdiger F. Pohl, Michael Bender, Gregor Lachmann Hindsight Bias Around the World
  - Ulf-Dietrich Reips Standards for Internet-Based Experimenting.

Call for Nominations for the 2003 Society for Medical Decision Making Career Achievement Award

The award recognizes distinguished senior investigators who have made significant contributions to the field of medical decision making. The recipient of the award will deliver an address at the 2003 annual meeting in Chicago, Illinois.

♦ Nominators must be current members of SMDM, but nominees need not be.
♦ Nominations must include a letter describing the nominee’s contributions to the field of medical decision making.

Call for Nominations for the 2003 SMDM Award for Outstanding Paper by a Young Investigator

Papers must derive from work performed as a faculty member after completion of formal training. The nominee must be a pre-tenured faculty member, or a person in an equivalent junior position in a non-academic position (e.g., government, research corporations).

♦ The nominee must be the first author of the paper.
♦ The nominator must be a member of SMDM.
♦ The paper cited for the award must appear in a peer-reviewed journal whose publication date is 2002 (although the journal may not appear until early 2003).
♦ Papers will be judged for their importance and originality.
♦ Nominations must include:
  ⇒ A letter from the nominator explaining the importance of the paper
  ⇒ The article (reprint or clear photocopy, including complete journal citation)

Call for nominations for the 2003 John M. Eisenberg Award for Practical Application of Medical Decision Making Research

This award recognizes an individual who has demonstrated sustained leadership in translating medical decision making research into practice, and who has taken exceptional steps to communicate the principles and/or substantive findings of medical decision making research to policy makers, to clinical decision makers, and to the general public. The award is not limited to either present or past members of SMDM. Rather, it is intended to recognize an individual who has contributed both to the science and practice of medical decision making research.

♦ Nominees need not be members of SMDM.
♦ Nominations must include a letter describing the ways in which the nominee has fulfilled the criteria stated above, including practical application and non-academic communication of medical decision making research.

Procedure for all nominations:
Nominations for each award must be received no later than April 1, 2003 and should be addressed to:

Arthur S. Elstein, Ph.D.
Department of Medical Education (m/c 591)
University of Illinois at Chicago
808 S. Wood St.
Chicago, IL  60612-7309
Tel:  847-256-8484; Fax:  312-413-2048
Email:  aelstein@uic.edu
MEETINGS

The purpose of this continuing column is to inform members of upcoming meetings of possible interest. It does not contain official announcements of meetings and, if interested, one should always check with the contact person or web page for more detailed information. Please send the Editor information on other meetings that may be of interest to members.

The SSGRR (Scuola Superiore G Reiss Romoli) Congress Center, Telecom Italia Learning Services, L'Aquila (near Rome), ITALY will host two international conferences on advances in infrastructure for electronic business, education, science, medicine, and mobile technologies on the internet 1/6-12/2003 and 7/28-8/3/2003. For information see their web site at www.ssgrr.it

The 41st and Last Annual Bayesian Research Conference will take place 2/13-14/2003 at the Sportsmen’s Lodge Hotel in Studio City, California. Submission and registration deadline is 1/31/2003. More information on this historic event can be found elsewhere in this issue.

The Fifth International Conference on Cognitive Modeling (ICCM 2003) will take place in Bamberg, Germany, April 10 - 12, 2003. The deadline for submissions has passed. For more information and pre-registration see http://iccm2003.ppp.uni-bamberg.de/

The Hawaii International Conference on Business will meet 6/18-21/2003 at the Sheraton Waikiki Hotel, Honolulu Hawaii. The submission deadline is 1/16/2003. The web address is http://www.hicbusiness.org. Topic areas include decision sciences and any psychology area related to business.


ISIPTA '03 3rd International Symposium on Imprecise Probabilities and Their Applications will meet July 14-17, 2003 at the University of Lugano, Switzerland. The ISIPTA meetings are one of the primary international forums to present and discuss new results on the theory and applications of imprecise probabilities. Imprecise probability has a wide scope, being a generic term for the many mathematical or statistical models which measure chance or uncertainty without sharp numerical probabilities. These models include belief functions, Choquet capacities, comparative probability orderings, convex sets of probability measures, fuzzy measures, interval-valued probabilities, possibility measures, plausibility measures, and upper and lower expectations or previsions. Imprecise probability models are needed in inference problems where the relevant information is scarce, vague or conflicting, and in decision problems where preferences may also be incomplete. For information and to submit a paper see http://www.sipta.org/~isipta03. Paper submission deadline:February 1, 2003. For questions contact Marco Zaffalon, IDSIA, Galleria 2, CH-6928 Manno, Switzerland, phone +41 91 610 8665, fax +41 91 610 8661, e-mail zaffalon@idsia.ch.

SPUDM 19 (Subjective Probability, Utility, and Decision Making) will meet in Zurich, Switzerland August 25-27, 2003. The biennial SPUDM Conference is sponsored by the European Association of Decision Making. The Organizing Committee is: David V. Budescu (University of Illinois, USA), Tommy Gärling (Göteborg University, Sweden), Roland W. Scholz (ETH Zurich, Switzerland), and Renate Schubert (ETH Zurich, Switzerland). Papers are invited in any area of decision making or related fields and may be presented as part of a symposium, as individual papers or as posters. All submissions should be done via the conference's webpage (http://www.spudm.evento.ethz.ch), deadline February 28, 2003. Registration is also via their web-page.

EUROCOGSCI03, The European Cognitive Science Conference, will meet 9/10-13/2003 at the University of Osnabrueck, Germany. The website of the conference is: www.eurocogsci03.uos.de. Submission deadline is 3/1/2003.

ACR (The Association for Consumer Research) will hold its annual conference in Toronto 10/9-12/2003. The Conference will provide a forum for the presentation and discussion of original thinking and research about consumers and consumption. The Conference Co-Chairs are Barbara E. Kahn and Mary Frances Luce. Submission deadline: 3/13/2003. For more information see their web site: http://www.acrweb.org.


Historic Meeting

Ed note: As most people know, Ward Edwards has been holding an annual Bayesian Research Conference for many, many years. As you can see below, Ward has decided this will be the last one. Because this is such an historic event that you will not want to miss, I’ve decided to take the Newsletter space to reproduce Ward’s memo and call for participation.

Memorandum to: Scientists and practitioners interested in Bayesian research, inference by people, machines, or a blend, evaluation and decision making by the same, decision support systems, expert systems for inference and/or decision, and the like

From: Ward Edwards

Subject: 41st and Last Annual Bayesian Research Conference, February 13-14, 2003

You’re invited to the Bayesian Conference

On February 7 and 8, 2002, the 40th Annual Bayesian Research Conference took place. Many of you attended the meeting at the Sportsmen’s Lodge Hotel in Studio City, California.

The fact that the 40th annual meeting took place a year ago has a natural consequence: the next annual meeting, which will occur on February 13 and 14, 2003 is the 41st. So: this is your invitation to the 41st Annual Bayesian Research Conference. The Sportsmen’s Lodge Hotel is located at the intersection of Ventura Boulevard and Coldwater Canyon Boulevard in Studio City, California.

But this will not be the same as other previous Bayesian Conferences have been. Years ago, I came to recognize that the Bayesian Conference is viewed by most of those who attended it as a personal enterprise of my own. I didn’t (and still don’t) see why -- but that doesn’t matter. The opinion of those whose wisdom I consulted was and is that the Conference is worth having if and only if I could run it -- as I have done every year since the first one, in 1962, in Ann Arbor, Michigan. (Edwards, 1999, tells the story in more detail.)

That conclusion implied that some day I might have to kill this meeting that I had spent so many years fostering. An alternative would have been to treat the 35th Bayesian Conference in 1997 as the last one. It was a huge and gala affair, the party that my colleagues gave me as my Festschrift. A Festschrift, the most academic of celebrations, is defined as a Book and a Feast. The 1997 Bayesian Conference was a wonderful event. Any decision scientists who have not read the book that came out of it (Shanteau, Mellers, and Schum, 1999) have a delightful experience ahead of them. But I finally decided not to kill the Bayesian conference in 1997.

Now I am facing the consequences of those decisions. My health hasn’t been good for some years, is getting no better, and requires more and more nearly full-time attention. I skim or ignore the decision research literature, and have contributed little to it in recent years. If I can avoid it, I do not want to have a Bayesian Conference in close proximity to a hospitalization. Better to quit. So I shall quit. I’ll manage to run the 2003 Conference, one way or another. And that will be the last.

What will this, the last of the Bayesian Conferences, be like? Like its predecessors, it will be concerned with decision processes and problems. We always strive for a blend of basic research and applications. A mixture of behavioral and normative interests has characterized us over the years. This means that decision analysts and behavioral decision theorists will be talking to one another. In recent years a number of members of the Normative AI Systems community have attended. So, in addition to


more familiar topics like utility, probability, cognitive illusions, and the like, we will also hear about influence diagrams, formal representations of uncertainty, utility theory as a basis for control, data mining, and similar topics. We are as ecumenical about topics as about people; new topics that surprise me turn up each year.

One new topic is almost certain to come up: Security. The technology of averting terrorist attacks is a topic of great interest to many of us -- and to many potential sponsors as well. February of 2003 is a bit early for new ideas on this topic to be abundant and exciting. But we can hope -- and I can do minor things to bring that hope to fruition.

As old hands know, the atmosphere is informal, the discussion can get intense, and many of the best debates take place during coffee breaks or in the hospitality suite at the end of the day. This Conference is a good place to try out your latest, wildest set of ideas on a kindly, knowledgeable, and critical audience. It is not a good place to make once again the speech for which you have received plaudits for the last two years. While some of our topics are technically demanding, the diversity of backgrounds of those attending calls for restraint in presenting mathematical materials; few of us are theorem-provers. (Some are, and indeed some papers prove theorems. But we need to be told why, and led gently by the hand through proofs.)

To get to the Sportsmen's Lodge, if you are driving, get to the Ventura Freeway, turn East from the San Diego Freeway or West from the Hollywood Freeway, exit at Coldwater Canyon Boulevard, drive South to Ventura Boulevard, and you are there; it is on the NE corner of that intersection.

If you fly into LAX or Burbank Airport, numerous shuttle services will, for a price, take you from either airport to the Sportsmen's Lodge. The Sportsmen’s Lodge no longer provides a courtesy shuttle to and from Burbank Airport. Flyaway Bus Service will get you to Van Nuys, which is pretty close; from there you can take a cab.

The Conference will have a registration fee of $50 per person. There will be a hospitality room on Wednesday and Thursday nights. Those who choose to stay over Friday evening will find other colleagues who do the same; we usually have a good time. All who do are invited to join me at my house for post-Conference drinks and conversation, after which we all usually go out to dinner.

If you indicate on the registration form that you must talk or want to talk, you should assume that you are on the program. If you check "schedule me if time permits," bring your viewgraphs but don't be hurt if time doesn't permit. I will, as usual, rewrite the title of your talk in an effort to make it funny unless you save yourself from my often inept ministrations by making it funny in the first place.

Please let us know as soon as you can whether or not you can come. We need answers by January 31, in order that the Sportsmen's Lodge can know how many rooms to hold. The 2000 Conference was not heavily attended. I wondered if that was a sign that it was time to stop having them. But those who did attend enjoyed it so much and felt that they learned so much from the intensive discussions that its small size made possible that they twisted my arm to keep it going.

If I have missed someone who should have been invited, please copy this letter and the accompanying registration form and pass both on, or contact Letty Baz via email at baz@usc.edu. If you need to reach me, my home phone number is 818-985-4094, and my email address is wedwards@usc.edu. Now that I am emeritus, I no longer use my USC addresses. Please send the registration form back to Letty Baz at the address shown on the form; sending it to me would only enhance the probability of its getting lost, since I would have to pass it on to her.

Should you come, or not? If you have attended previous editions of this conference, you don't need advice from me. If you enjoyed them and found them useful, you should come. If not, not. If you are a newcomer, that advice doesn’t help much. But if you are a newcomer to our field, then surely you should accept this invitation -- this is your last chance!

I'll see you in the Hospitality Suite on Wednesday evening, February 12, at 6:00 pm or any time after that. Do come Wednesday evening. It's a good time to visit with old friends, meet new ones, and prepare yourself for the following day's stimulation.
Registration Form
41st Annual Bayesian Research Conference
February 13 and 14, 2003

Name: ________________________________________________
Affiliation: __________________________________________
Address: ____________________________________________
_____________________________________________________
_____________________________________________________
Phone Number: ____________ Email: _____________________

PLEASE FILL OUT AND RETURN BY JANUARY 31 TO:
Letty Baz
Social Science Research Institute, AHF B-51
University of Southern California
Los Angeles, CA 90089-0375; fax 213-740-8077

1. I plan to attend the following:
   ___February 12, Wednesday night, hospitality suite
   ___February 13, Thursday meeting session
   ___February 14, Friday meeting session
   ___All of the above

2. Accommodations:
   ___Sportsmen's Lodge Hotel
      ___ Single Room, $110.00
      ___ Double Room, $110.00
      ___ Room with pool view, $125.00
      ___ Smoking        ___ Non-Smoking

   In order to hold reservation, please provide the following credit card information:
   Visa___ Master Card___ AX___ Account Number ________________________________
   Expiration__________
   ___I will make my own accommodations

3. Reservation request:
   ___Wednesday and Thursday (nights of Feb. 12 and 13)
   ___Wednesday, Thursday, & Friday (nights of Feb. 12, 13, 14)
   ___Wednesday, Thursday, Friday, & Saturday (nights of Feb. 12, 13, 14, 15)
   ___Thursday and Friday (nights of Feb. 13 and 14)
   ___Wednesday night only (Feb. 12)
   ___Other (please specify)
4. Request to be scheduled as speaker on conference program:
   ___Yes               ___No

   Title: __________________________________________________________
   __________________________________________________________
   __________________________________________________________

   Check one:
   ___Must speak to have trip financed             ___Must speak
   ___Would like to speak                        ___Schedule me only if time permits

5. Audio/Visual equipment needed:
   __________________________________________________________
   __________________________________________________________

6. Additional comments: (Other appropriate invitees, please include address, special arrangements, etc.)
   __________________________________________________________
   __________________________________________________________
   __________________________________________________________
   __________________________________________________________
   __________________________________________________________

Please note that in order to hold room block reservations, the registration form must be returned no later than **JANUARY 31**. Your promptness will be greatly appreciated.

**Registration fee is $50.00 including meeting room and hospitality suite refreshments. Please return checks made payable to Ward Edwards along with this form.**

No confirmation notices will be mailed. Receipts will be available at the conference.
Position Openings

This continuing column is for the purpose of bringing to the attention of our members employment opportunities in the field. These are not official advertisements from the institutions. If you are interested in any of these positions, you should contact the institution for the full details. Please send the editor openings you are aware of for inclusion in this column.

**Senior Decision Scientist:** The University of Louisville is seeking a Director of Decision Science at the newly created School of Public Health / Health Information Sciences. Applicants should have an earned doctoral degree and a record of decision science research in health care. The School of Public Health / Health Information Sciences currently offers MSPH and PhD degrees in Decision Science, Biostatistics, and Epidemiology-Clinical Investigation Sciences. Opportunity for an Associate or Full Professor to develop the program, recruit faculty and students, teach, and conduct research. Applicants should submit a letter with references and curriculum vitae to: Rachel E. Cummins, School of Public Health / Health Information Sciences, University of Louisville, 555 S. Floyd Street, Suite 4026, Louisville, Kentucky 40202. Applications accepted until the position is filled.

The Department of Psychology, University of Illinois at Urbana-Champaign is seeking a quantitative psychologist with interests in measurement, scaling psychometrics, mathematical models, and/or behavioral statistics. Candidates should have an active interest in psychological research as well as a strong background in mathematics and statistics. Candidates should have an outstanding record of research and scholarship involving quantitative approaches. The position is at the Assistant Professor level, tenure-track with an appointment beginning August 21, 2003. Applicants should hold a Ph.D. at time of appointment. Salary depends upon qualifications. Although seeking an Assistant Professor, in special circumstances consideration may be given to more senior candidates with outstanding and exceptional records of accomplishment. For full consideration, inquiries and nominations, as well as completed applications (vita, statement of interest, at least three letters of recommendation, and pre/reprints) should be sent to David Budescu, Quantitative Search Committee Chair, University of Illinois at Urbana-Champaign, Department of Psychology, 603 East Daniel Street, Champaign, IL 61820. Although interviews may start earlier, all applications received by December 15, 2002, will receive full consideration.

The Department of Psychology at George Mason University anticipates an opening to begin in Fall 2003, at the assistant or associate level. The ideal candidate will have a Ph.D. in Cognitive Psychology or related area and experience developing cognitive theory. The successful candidate will be expected to teach in the Human Factors and Applied Cognitive Program. They will consider applicants from a variety of research specializations, such as decision making. Applications will be evaluated starting on November 1, 2002 and will continue until a suitable candidate is found. A vita, three letters of recommendation, and a brief statement of research and teaching interests should be sent to: Cognitive Search Committee, George Mason University, MSN 3F5, Fairfax, VA 22030-4444. If you have any questions about this position, please contact Deborah Boehm-Davis (dbdavis@gmu.edu), Christopher Kello (ckello@gmu.edu), or Matthew Peterson (mpeters2@gmu.edu).
The Psychology Department at Bowling Green State University invites applicants for an entry level, tenure-track Assistant Professor position in industrial-organizational (I-O) psychology beginning August, 2003. Persons with research and teaching interests in any area of I-O psychology are encouraged to apply. For more information about the department and faculty, visit their web site at www.bgsu.edu/departments/psych. To apply, send vita, three current original letters of reference, reprints and preprints, and statements of your research interests and teaching philosophy to: Faculty Search Committee, Department of Psychology, Bowling Green State University, Bowling Green, OH 43403. Graduate school transcripts may be requested at a later date. Review of applications begins December 2, 2002 and will continue until the position is filled or until April 4, 2003, whichever occurs earlier.

There is an Assistant Professor Position available in Management and Policy at The University of Arizona. The start date will be in August of 2003. More information on the Department can be obtained on the Department’s web page: www.arizona.edu/~mapol. Applicants must send a cover letter along with: (1) a curriculum vitae, (2) reprints/preprints of three to five representative research articles, (3) statements of teaching and research interests, (4) evidence of teaching experience and effectiveness (e.g., course syllabi, teaching evaluations), (5) three letters of recommendation, (6) applicant’s email address, and (7) full contact information for all references. Reference job number 24793 and submit all materials to: Recruiting Chair, Department of Management and Policy, Eller College of Business and Public Administration, McClelland Hall, Room 405, P. O. Box 210108, Tucson, AZ 85721-0108. Review of materials will begin on October 15, 2002 and continue until the position is filled.

The Fuqua School of Business at Duke University invites applications for two tenure-track faculty positions in the management area, for appointments to begin in Fall 2003. They will consider all ranks. The behavioral decision group in Management is seeking researchers who study decision making, broadly defined. Possible topics include (but are not limited to) probability judgment, judgment of value, risky choice, multi-attribute choice, learning in judgment and choice, decision making in dynamic environments, affect and conflict in decision making, interpersonal decisions, and social judgment and perception. They are especially interested in candidates whose work focuses on cross-cultural and technology contexts. The most suitable candidates will have training in cognitive or social psychology, economics, or organizational behavior. Send a vita, letter of application, and one or two representative publications, working papers, or dissertation proposals. They will give priority to applications received before December 1, 2002. Please send applications to Tejumade Ajasa at The Fuqua School of Business, Box 90120, Duke University, Durham, North Carolina, USA, 27708. For further information see their recruiting web site at http://faculty.fuqua.duke.edu/recruiting.

The Department of Economics and Business Universitat Pompeu Fabra is seeking to hire tenure-track faculty within the area of organizational behavior. This includes candidates with interests in behavioral decision making, social psychology, negotiations, and organizational theory. Applicants should provide a detailed CV, copies of relevant research, and three letters of recommendation. All material should be sent with a covering letter to Olga Aguilar, Secretary, Faculty Recruiting Committee, Department of Economics and Business, Universitat Pompeu Fabra, Ramon Trias Fargas 25-27, 08005 Barcelona, Spain. Additional information can be found at http://www.econ.upf.es. Deadline for application is December 12.
The University of Chicago Graduate School of Business is seeking to hire tenure-track faculty with interests in the areas of decision-making, negotiations, social psychology and organizations, all broadly defined. They will consider both beginning level Ph.D.s and more experienced candidates. This position is part of the Managerial and Organizational Behavior area, whose members are responsible for teaching courses such as Managing in Organizations, Managerial Decision Making, Power and Politics, and Negotiations. Candidates should be qualified to teach at least one of these courses plus another MBA elective. Applications should include a vita, one research paper and three letters of reference. Materials should be sent to: Deputy Dean for Faculty, M.O.B. Recruiting, University of Chicago, Graduate School of Business, 1101 East 58th Street Rosenwald 105, Chicago, Illinois 60637.

The Department of Psychology at McMaster University invites applications for a tenure-track Assistant Professorship in the area of human cognition to commence July 1, 2003. They seek an individual with research interests in higher-order cognition (e.g., judgment, and decision making). Their web site is www.science.mcmaster.ca/psychology. Applicants should send a curriculum vitae, statement of research interests, copies of representative papers, and a brief statement of teaching philosophy and interests to: Dr. Allison Sekuler, Chair, Search Committee for Cognitive Psychology, Department of Psychology, McMaster University, 1280 Main Street West, Hamilton, Ontario, Canada L8S 4K1.

The Department of Population Health Sciences in the University of Wisconsin-Madison Medical School announces availability of a faculty position at the Assistant Professor (tenure track) level in the general area of health outcomes measurement and health services research. Information about DPHS, its faculty, and its programs may be found at www.medsch.wisc.edu/pophealth. Demonstrable strength in one or more germane methodological areas such as psychometrics, utility/decision theory, survey methodology, clinimetrics, demography, or related field is required. Applications received by Feb. 1, 2003, are assured consideration. The position starting date is negotiable through Fall 2003. To apply or for more information contact F. Javier Nieto, MD, PhD, Chair, Department of Population Health Sciences, University of Wisconsin-Madison, 610 Walnut St., Madison, WI 53726; fj nieto@facstaff.wisc.edu.

Marquette University Department of Psychology has a 10-month, tenure-track position beginning August 15, 2003 as an Assistant Professor. Position is for a quantitative psychologist, who can contribute to the statistics and research methodological training in the department's undergraduate major and doctoral program in clinical psychology. The area of research specialization is open. Responsibilities include: establishing and maintaining an active and productive research program; teaching graduate and undergraduate courses in statistics and research methods; teaching in area of specialization; consulting with clinical graduate students on research methodology and statistical analysis. Deadline for application is January 15, 2003, but applications will be considered until the position is filled. Candidates should send a letter of interest, a curriculum vitae, and three letters of reference to: Search Committee, Department of Psychology, Marquette University, P.O. Box 1881, Milwaukee, WI 53201-1881.
The **University of Illinois at Urbana-Champaign has a postdoctoral traineeship** in quantitative methods. This is an NIMH funded training in quantitative methods for behavioral and social science. Appointment commences July or August 2003. Seminars on advanced topics including multivariate analysis, multidimensional scaling, decision theory, social choice modeling, combinatorial methods for data analysis, and social network analysis. There are opportunities for both methodological and applications research. Faculty includes: C. Anderson, D. Budescu, J. Douglass, L. Hubert, A. Klein, R. McDonald, J. Meulman, G. Miller, M. Regenwetter, B. Roberts and S. Wasserman. Stipend range: $31,092 to $38,712. Applicants should be US citizens or have been admitted for permanent residence. Funding limits appointments to individuals who are no more than two years post-PhD. Funding is subject to NIMH approval, but is anticipated. Curriculum Vitae, statement of research interests, reprints, and three letters of recommendation should be sent to: Stanley Wasserman, Coordinator, NIMH Training Program in Quantitative Psychology, Department of Psychology, University of Illinois, 603 E. Daniel, Champaign, Illinois 61820. e-mail: stanwass@uiuc.edu. Deadline is February 28, 2003.

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**Announcing a New Graduate Training Program at Ohio University in Social Judgment and Behavioral Decision Making**

The Department of Psychology at Ohio University announces the development of a new graduate training program in Social Judgment and Behavioral Decision Making. The goal of this program is to attract students and scholars who are committed to furthering the scientific understanding of social judgment and decision making. At the present time, this program consists of seven core faculty members from social, cognitive, and organizational psychology. Among the topics we investigate are legal and medical decision making, the influence of personal values and preferences on judgments of others, the ways in which characteristics of perceivers (e.g., their mood) and the people perceived (e.g., their race) influence the way ongoing behavior is organized, the process by which people achieve and maintain several goals in dynamic and complex environments, as well as more basic judgment and decision making processes such as numerical estimation, probabilistic judgment, and the formation and expression of preferences and choices.

For more information about the sjbdm program, including two videos, see their website at [http://homepage.mac.com/danlassiter/sjbdm](http://homepage.mac.com/danlassiter/sjbdm).
First Papers Accepted for Decision Analysis

Since the initial announcement and call for papers in July 2001, the new INFORMS journal Decision Analysis has received over 50 paper submissions. So far, editors Bob Clemen and Don Kleinmuntz have accepted seven manuscripts for publication, expected to commence in March, 2004. The list of titles appears below. Abstracts can be found at the journal’s website, http://da.pubs.informs.org.

Clemen and Kleinmuntz encourage submissions from JDM members. Decision Analysis has an editorial objective of publishing work that has prescriptive implications for decision analysis practice, and a good deal of the work done by JDM-ers has such implications. If you have any questions about whether your paper might be appropriate or how to position your paper for the Decision Analysis audience, please feel free to contact one of the editors. Contact information, editorial objectives, instructions for authors, and more can be found at the journal’s website.

Decision Analysis accepted articles as of 12/2002:


“Perspective on Decision Analysis Applications, 1990-2001,” by Donald L. Keefer, Craig W. Kirkwood, and James L. Corner.


“Approximating Risk Aversion in Decision Analysis Applications,” by Craig W. Kirkwood.


Applications are invited for participation in a 2-week residential Summer School on techniques in connectionist modelling. The course is aimed primarily at researchers who wish to exploit neural network models in their teaching and/or research and it will provide a general introduction to connectionist modelling, biologically plausible neural networks and brain function through lectures and exercises on Macintosh's and PC's. The course is interdisciplinary in content though many of the illustrative examples are taken from cognitive and developmental psychology, and cognitive neuroscience. The instructors with primary responsibility for teaching the course are Kim Plunkett and Edmund Rolls.

No prior knowledge of computational modelling will be required though simple word processing skills will be assumed. Participants will be encouraged to start work on their own modelling projects during the Summer School. The cost of participation in the Summer School is £950. This figure covers the cost of accommodation (bed and breakfast at St. John's College), registration and all literature required for the Summer School. Participants will be expected to cover their own travel and meal costs. A number of partial bursaries (£200) will be available for graduate students. Applicants should indicate whether they wish to be considered for a graduate student scholarship but are advised to seek further funding as well, since in previous years the number of graduate student applications has far exceeded the number of scholarships available.

If you are interested in participating in the Summer School, please complete the application form at the web address http://epwww.psych.ox.ac.uk/conferences/connectionist_modelling or alternatively send a brief description of your background with an explanation of why you would like to attend the Summer School, to:

Mrs Sue King
Department of Experimental Psychology
University of Oxford
South Parks Road
Oxford OX1 3UD

Tel: (01865) 271353
Email: susan.king@psy.ox.ac.uk

no later than 28th February 2003.
Social Science Research Training Fellowship for Junior Faculty

Applications are being solicited from junior faculty for a unique research training program aimed at fostering the next generation of social scientists addressing societal considerations of natural hazards and extreme events. This program, “Enabling the Next Generation of Hazard Researchers,” is funded by the National Science Foundation and is being undertaken by the University of North Carolina at Chapel Hill in collaboration with faculty from seven other universities. The program will consist of a two-year series of workshops, tutorials, and discussions focusing on practical advice about research initiation and research proposal development for social science research addressing hazards and extreme events. This is a unique opportunity for junior faculty who are early in their research careers. Participants will receive an honorarium and travel expenses to workshops and meetings with senior faculty mentors.

Deadline for applications: March 1, 2003.
For more details, please visit our website at http://www.unc.edu/depts/curs/enabling/index.html

Please contact Leanna Hush (hush@email.unc.edu) or Dr. Raymond Burby (burby@email.unc.edu) for more information.

New Journal and Call for Papers:

Oxford University Press is pleased to announce the publication of Law, Probability and Risk. This new journal will publish papers at the intersection of probabilistic reasoning and the law. This mandate will be interpreted broadly to include the interpretation of scientific evidence, the assessment of uncertainty, and the assessment of risk. The readership includes academic lawyers, mathematicians, statisticians and social scientists with interests in quantitative reasoning.

To find out more, visit http://www3.oup.co.uk/lawprj/ where you can:
- View the full text of the first issue (July 2002) FREE on-line
- Register for the FREE e-mail table of contents alerting service
- Read a detailed description of the scope of the journal
- Read the information for authors